

Associate – Corporate (3-7 PQE)

Job Description



Who We Are

Who we are



We are an international law firm with a focus on private capital at the intersection of personal, family and business.

Our ability to understand people makes us who we are. We work together to build deep and trusted relationships that deliver meaningful value to our clients. We do this with empathy, attention, and clarity. No jargon, no attitude. We know what matters.

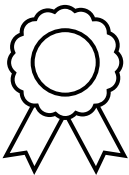
We are committed to running our business responsibly



We recognise that our long-term success as a responsible business depends on the health and resilience of our people, our clients, our communities, and our natural environment. We are working hard to ensure that we make a positive contribution for all our stakeholders.

As part of this, we are committed to developing an increasingly diverse, inclusive, and supportive workplace environment where everyone can bring their whole selves to work, feel valued, feel that they belong and can fulfil their potential.

What we value



Our values represent who we are as a Firm. They are designed to guide the way we think, behave, speak, collaborate, and do business. Please see our four core values below.



Collaborative
we pull together



Committed
we drive performance



Authentic
we stay grounded



Forward-looking
we look beyond

Associate – Corporate

We are seeking a talented and commercially minded Associate with 3–7 years' post-qualification experience to join our Corporate & Commercial practice. The successful candidate will advise a broad range of local, regional and international clients on corporate transactions, commercial arrangements, data protection and privacy matters, intellectual property issues, and employment-related matters.

This role offers exposure to cross-border work, direct client contact, and the opportunity to work closely with partners on complex and high-profile matters across multiple sectors.

The team has considerable breadth and depth with expertise across a variety of sectors and services including:

- Energy & natural Resources
- Financial Services
- Healthcare
- Real Estate & Construction
- Retail Consumer & Leisure
- Technology Media & Telecommunications

Our services expertise includes:

- Corporate
- Commercial
- Data Protection & Privacy
- Employment
- Intellectual Property

Roles and Responsibilities

- Advise clients on a broad range of corporate, commercial and regulatory matters, including transactions, commercial agreements, data protection and privacy, intellectual property, and employment issues.
- Manage matters independently from inception to completion, including drafting, reviewing and negotiating a wide range of legal legal documentation and transaction-related materials.
- Manage matters efficiently and deliver commercially focused legal solutions.
- Engage in client marketing and business development activities including attending internal and external events and contribute to the continued growth of the practice.
- Draft more complex documents with minimum instruction and supervision.
- Collaborate with colleagues across practice groups and jurisdictions on complex and cross-border matters.
- Build and maintain strong client relationships through responsiveness and high quality work; provide client advice in a neat, practical and persuasive manner.
- Apply a commercial approach to research and evaluate relevance and accuracy in delivery of advice.
- Demonstrate strong leadership skills with junior colleagues including delegation, mentoring and coaching skills.

Person Specification

- Qualified solicitor in Hong Kong.
- 3–7 years' post-qualification experience gained at a reputable law firm, with solid training and a strong grounding in corporate and commercial law.
- Experience across a combination of corporate, commercial, data protection, intellectual property and employment matters.
- Excellent communication and interpersonal skills.
- Strong drafting, analytical and technical legal skills.

- Excellent commercial awareness and business judgement and a client-centric mindset.
- Ability to manage matters independently and take ownership of matters, while collaborating effectively within a team.
- Strong project management and organisational skills.
- A hardworking, driven and proactive individual who is eager to learn and motivated to grow with the firm.
- Experience dealing directly with clients and external stakeholders.
- Ability to manage competing priorities and work to tight deadlines.
- Strong written and verbal English skills; Chinese language capability (Cantonese and/or Mandarin).

Competencies

Working together

Inclusive

Driving high standards

Client - centric

Integrity and respect

Personal impact and growth

Commercial mindset

Responsible Business

Contact

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